

**NOTICE OF A REGULAR MEETING OF THE
BOARD OF DIRECTORS OF
THE GREATER BROWNSVILLE EDC
(ASSUMED NAME OF GREATER BROWNSVILLE INCENTIVES CORPORATION)
AUGUST 20, 2026, AT 4:00 P.M.**

Pursuant to Chapter 551, Section 551.041, of the Texas Government Code, the Texas Open Meetings Act, notice is hereby given that the Board of Directors of the Greater Brownsville EDC will conduct a Regular Meeting on Thursday, August 20, 2026, at 4:00 p.m., in the Brownsville City Hall – Federal Building, 2nd Floor City Commission Chambers, 1001 East Elizabeth St., Brownsville, Texas 78520 and via WebEx Teleconference Meeting by logging on at: <https://brownsvilletx.webex.com/brownsvilletx/j.php?MTID=m3cf7a4785d3c1ff485119f1b507df82a>

Meeting number: 2540 020 0501

Password: gbedc

Pursuant to Section 551.127, Texas Government Code, one or more Commissioners or employees may attend this meeting remotely using videoconferencing technology. The video and audio feed of the video conferencing equipment can be viewed and heard by the public at the address posted above as the location of the meeting.

This Notice and Meeting Agenda are posted online at: <https://greaterbrownsville.com/agendas/>. The members of the public wishing to participate in the meeting hosted through WebEx Teleconference can join at the following numbers:

Join by phone
+1 (844) 621-3956
+1 (650) 479-3208
United States Toll
Access code: 254 002 00501

Members of the public who submitted a “Public Comment Form” will be permitted to offer public comments as provided by the agenda and as permitted by the presiding officer during the meeting. A recording of the meeting will be made and will be available to the public in accordance with the Open Meetings Act.

At any time during the course of the posted meeting, the Board of Directors of the Greater Brownsville EDC may retire into Executive Session under Texas Government Code 551.071 to confer with legal counsel on any subject matter on this agenda in which the duty of the attorney to the Board of Directors under Texas Disciplinary Rules of Professional Conduct of the State Bar of Texas clearly conflicts with Chapter 551 of the Texas Government Code. Further, at any time during this meeting, the Board of Directors may retire to deliberate on any subject slated for

discussion at this meeting, as may be permitted under one or more exceptions to the Texas Open Meetings Act set forth in Title 5, Subtitle A, Chapter 551, Subchapter D of the Texas Government Code.

CALL TO ORDER

1. Roll call and determination of quorum.

PUBLIC COMMENT PERIOD

Non-Agenda Items: Kindly submit a “Public Comment Form” stating the items of public concern that you wish to speak to an hour before the start of the scheduled meeting time with the City Secretary of the City of Brownsville or the Recording Secretary of Greater Brownsville EDC. Forms are not reserved for anyone nor may time be deferred to anyone. PowerPoint presentations may not be accommodated. This period is limited to five (5) speakers with a time limit of three (3) minutes per speaker. The form can be requested by calling the Greater Brownsville EDC office or in person at the meeting.

Agenda Items: Kindly submit a “Public Comment Form” stating which item(s) on the agenda that you wish to speak to an hour before the start of the scheduled meeting time with the City Secretary or the Recording Secretary of Greater Brownsville EDC. Speakers will be allowed to address the Greater Brownsville EDC Board on the agenda item before it is to be considered. The speaker is limited to three (3) minutes.

Time Limits: The Greater Brownsville EDC Board shall have the discretion to modify its regulations regarding time limits on public comment if necessary. For example, the time limit may be shortened to accommodate a lengthy agenda, or it could be lengthened to allow additional time for discussion on a complicated matter or if there is a need for an interpreter.

CONSENT AGENDA ITEMS:

2. Consideration and action, if any, on the following items:

- 2.1 Approval of the minutes for July 16, 2026, Regular Board Meeting.

- 2.2 Ratification of payments issued in July 2026.

GREATER BROWNSVILLE EDC STAFF REPORT (NO ACTION):

3. Space and Defense – (Jovanna Rangel, *Sr. Director of Defense & Space Affairs*)
4. Business Recruitment – (Jerry Briones, *Executive Vice President*)

ITEMS FOR INDIVIDUAL CONSIDERATION (ACTION ITEMS):

5. Presentation of bids received for construction of GBEDC Industrial Subdivision Development Project – Phase 2 – (HALFF Engineering, *Project Engineer*)

Name of Bidder	Amount of Bid
Cornett Construction Co., Inc.	\$16,281,006.56
Go Underground	\$17,426,543.02
RM Walsdorf	\$18,308,056.95
La Feria Excavation	\$19,476,666.88
Foremost Paving, Inc.	\$21,533,967.20

6. Discussion and possible action on awarding the Industrial Subdivision Development Project – Phase 2 construction contract to the lowest responsible bidder, Cornett Construction Co., Inc., in the amount of \$16,281,006.56. Additionally seeking approval of issuance of resolution 2026-011 authorizing GBEDC President and CEO Mr. Gilberto Salinas to sign all necessary contract documents with Cornett Construction Co., Inc. – (Gilberto Salinas, *GBEDC President and CEO*)

7. Discussion and possible action on authorizing GBEDC President and CEO Mr. Gilberto Salinas to execute change orders for the Industrial Subdivision Development Project – Phase 2 contract with Cornett Construction Co., provided the aggregate cost increase or decrease does not exceed \$50,000.00 per change order and remains within statutory limits. Additionally, approval is sought for the issuance of resolution 2026-12 granting this authority. – (Gilberto Salinas, *GBEDC President and CEO*)

8. Discussion, consideration, and acknowledgment of Greater Brownsville EDC Financials – (Salvador Villalpando, *Director of Budget and Investments*)

9. Consideration and action on second and final reading to adopt the Fiscal Year 2027 Annual Budget – (Salvador Villalpando, *Director of Budget and Investments*)

EXECUTIVE SESSION

10. Closed session pursuant to Texas Gov't Code Sections 551.071 (Consultation with Attorney); 551.074 (Personnel Matters); 551.072 (Property Deliberation); 551.087 (Economic Development Negotiations) related to:

- 10.1 Project Industrial
- 10.2 Project Red Chair
- 10.3 Project Western Boots

CONVENE INTO OPEN SESSION AND TAKE POSSIBLE ACTION, IF ANY, ON ITEMS DISCUSSED IN EXECUTIVE SESSION

11. Consideration and action, if any, including but not limited to the adoption of Board resolutions related to items discussed in executive session(s):

- 11.1 Project Industrial
- 11.2 Project Red Chair
- 11.3 Project Western Boots

ADJOURNMENT

12. Meeting Adjournment

To the extent authorized by law, meetings of the Greater Brownsville EDC are governed by the rules of meeting decorum as adopted by Resolution Number 2019 – 101719.

NOTE: The Greater Brownsville EDC does not discriminate based on disability in the admission of, access to, treatment of, or employment in its programs, activities, or public meetings. Any individual with a disability in need of accommodation is encouraged to contact the ADA Coordinator at 956/548-6037 (voice or Relay TX) on Monday, August 17, 2026, no later than 5:00 P.M., to make proper arrangements.

Signed this 14th day of August, 2026 in Brownsville, Texas.

By:



Marlene Murillo
GBEDC Executive Assistant, Community
Outreach Coordinator, and Recording
Secretary

I certify that a copy of the attached August 20, 2026, Agenda was posted on the Bulletin Board Area at the Brownsville City Hall - Federal Building at least three business days prior to the Board meeting. I further certify that the Agenda was posted on the City's website and the Greater Brownsville EDC website at least three business days prior to the Board meeting. The agenda can be downloaded by accessing: <https://greaterbrownsville.com/agendas/>