

**NOTICE OF A REGULAR MEETING OF THE  
BOARD OF DIRECTORS OF  
THE GREATER BROWNSVILLE INCENTIVES CORPORATION  
DECEMBER 10, 2025, AT 4:00 P.M.**

Pursuant to Chapter 551, Section 551.041, of the Texas Government Code, the Texas Open Meetings Act, notice is hereby given that the Board of Directors of the Greater Brownsville Incentives Corporation will conduct a Regular Meeting on Thursday, December 10, 2025, at 4:00 p.m., in the Brownsville City Hall – Federal Building, 2<sup>nd</sup> Floor City Commission Chambers, 1001 East Elizabeth St., Brownsville, Texas 78520 and via WebEx Teleconference Meeting by logging on at:  
<https://brownsvilletx.webex.com/brownsvilletx/j.php?MTID=mbece6c12dac033d8d15a844330bfc5ec>

Meeting Number: 2534 141 0574

Password: gbic

Pursuant to Section 551.127, Texas Government Code, one or more Commissioners or employees may attend this meeting remotely using videoconferencing technology. The video and audio feed of the video conferencing equipment can be viewed and heard by the public at the address posted above as the location of the meeting.

This Notice and Meeting Agenda are posted online at: <https://greaterbrownsville.com/agendas/>. The members of the public wishing to participate in the meeting hosted through WebEx Teleconference can join at the following numbers:

Join by phone  
+1 (844) 621-3956  
+1 (650) 479-3208  
United States Toll  
Access code: 253 414 10574

Members of the public who submitted a “Public Comment Form” will be permitted to offer public comments as provided by the agenda and as permitted by the presiding officer during the meeting. A recording of the meeting will be made and will be available to the public in accordance with the Open Meetings Act.

At any time during the course of the posted meeting, the Board of Directors of the Greater Brownsville Incentives Corporation may retire into Executive Session under Texas Government Code 551.071 to confer with legal counsel on any subject matter on this agenda in which the duty of the attorney to the Board of Directors under Texas Disciplinary Rules of Professional Conduct of the State Bar of Texas clearly conflicts with Chapter 551 of the Texas Government Code.

Further, at any time during this meeting, the Board of Directors may retire to deliberate on any subject slated for discussion at this meeting, as may be permitted under one or more exceptions to the Texas Open Meetings Act set forth in Title 5, Subtitle A, Chapter 551, Subchapter D of the Texas Government Code.

## **CALL TO ORDER**

### **A) ROLL CALL**

## **PUBLIC COMMENT PERIOD**

**Non-Agenda Items:** Kindly submit a “Public Comment Form” stating the items of public concern that you wish to speak to an hour before the start of the scheduled meeting time with the City Secretary of the City of Brownsville or the Recording Secretary of Greater Brownsville Incentives Corporation. Forms are not reserved for anyone nor may time be deferred to anyone. PowerPoint presentations may not be accommodated. This period is limited to five (5) speakers with a time limit of three (3) minutes per speaker. The form can be requested by calling the Greater Brownsville Incentives Corporation office or in person at the meeting.

**Agenda Items:** Kindly submit a “Public Comment Form” stating which item(s) on the agenda that you wish to speak to an hour before the start of the scheduled meeting time with the City Secretary or the Recording Secretary of Greater Brownsville Incentives Corporation. Speakers will be allowed to address the Greater Brownsville Incentives Corporation Board on the agenda item before it is to be considered. The speaker is limited to three (3) minutes.

**Time Limits:** The Greater Brownsville Incentives Corporation Board shall have the discretion to modify its regulations regarding time limits on public comment if necessary. For example, the time limit may be shortened to accommodate a lengthy agenda, or it could be lengthened to allow additional time for discussion on a complicated matter or if there is a need for an interpreter.

## **CONSENT AGENDA ITEMS:**

### **1. Consideration and action, if any, on the following items:**

1.1 Approval of the minutes of the November 6, 2025, Special Board Meeting

1.2 Approval of the minutes of the November 13, 2025, Regular Board Meeting.

1.3 Ratification of payments issued in November of 2025.

1.4 Approval of payment to TIP Strategies, Inc. for strategic implementation and alignment of economic development services in the amount of \$240,000.00.

**GREATER BROWNSVILLE INCENTIVES CORPORATION STAFF REPORT (NO ACTION):**

2. Space and Energy Initiatives Update. – (Jovanna Rangel, *Director of Space and Energy*)
3. Marketing and Communications. – (Marcela Saenz, *Director of Marketing & Communications*)
4. Business Recruitment. – (Jerry Briones, *Senior Vice President*)
5. Executive Report – (Gilberto Salinas, *GBIC President/CEO*)

**ITEMS FOR INDIVIDUAL CONSIDERATION (ACTION ITEMS):**

6. Update on economic development strategies by TIP Strategies, Inc. (Griselda Munoz, *Senior Director of Business Development*)
7. Discussion, consideration, and possible action to authorize the Greater Brownsville Incentives Corporation (GBIC) to operate under the assumed name “Greater Brownsville EDC” and to authorize Gilberto Salinas to execute all documents necessary to implement the pertinent Assumed Name / DBA filings. – (Marcela Saenz, *Director of Marketing & Communications*)
8. Discussion, consideration, and acknowledgment of Greater Brownsville Incentives Corporation Financials. – (Salvador Villalpando, *Director of Budget and Investments*)

**EXECUTIVE SESSION**

9. Closed session pursuant to Texas Gov’t Code Sections 551.071 (Consultation with Attorney); 551.072 (Property Deliberation); 551.087 (Economic Development Negotiations); 551.074 (Personnel Matters) related to:
  - 9.1 Update on Economic Development Projects
  - 9.2 Project Industrial
  - 9.3 Project Nose Wheel
  - 9.4 Project Red Planet
  - 9.5 Project PLR
  - 9.6 Personnel Matters

**CONVENE INTO OPEN SESSION AND TAKE POSSIBLE ACTION, IF ANY, ON ITEMS DISCUSSED IN EXECUTIVE SESSION**

10. Consideration and **ACTION**, if any, including but not limited to the adoption of board resolutions related to items discussed in executive session(s):

- 10.1 Update on Economic Development Projects
- 10.2 Project Industrial
- 10.3 Project Nose Wheel
- 10.4 Project Red Planet
- 10.5 Project PLR
- 10.6 Personnel Matters

**ADJOURNMENT**

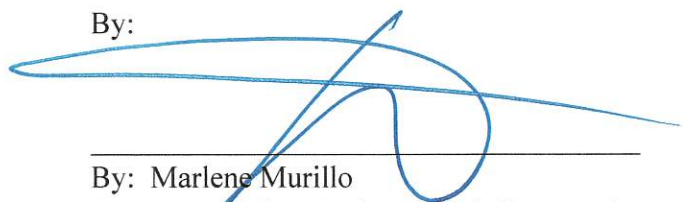
11. Meeting Adjournment

To the extent authorized by law, meetings of the Greater Brownsville Incentives Corporation are governed by the rules of meeting decorum as adopted by Resolution Number 2019 – 101719.

**NOTE:** The Greater Brownsville Incentives Corporation does not discriminate based on disability in the admission of, access to, treatment of, or employment in its programs, activities, or public meetings. Any individual with a disability in need of accommodation is encouraged to contact the ADA Coordinator at 956/548-6037 (voice or Relay TX) by Thursday, December 4, 2025, no later than 4:00 P.M., to make proper arrangements.

Signed this 4<sup>th</sup> day of December 2025 at 2 : 17 a.m./p.m. in Brownsville, Texas.

By:



By: Marlene Murillo  
GBIC Executive Assistant and Community  
Outreach Coordinator / Recording Secretary

I certify that a copy of the attached December 10, 2025, Agenda was posted on the Bulletin Board Area at the Brownsville City Hall - Federal Building at least three business days prior to the board meeting. I further certify that the Agenda was posted on the City's website and the Greater Brownsville website at least three business days prior to the board meeting. The agenda can be downloaded by accessing: <https://greaterbrownsville.com/agendas/>